# Introduction

2014年12月



### Corporate Profile

N a m e Otani Chemical Industries Co., Ltd.

Address Kasuya-gun, Fukuoka Prefecture

Katsumi Otani, President

Started March 1961

Established January 1965

Capital JPY 10 mil.

Employees
 41 (including directors and part-time staff)

Average age 39.7

Affiliates
 Daishin Shoji Co., Ltd.

Otani Co., Ltd.

Otani Chemical Osaka

Otani Chemical Pharmaceutical Research Inst.

Y's Tech West Pte Ltd (Singapore)

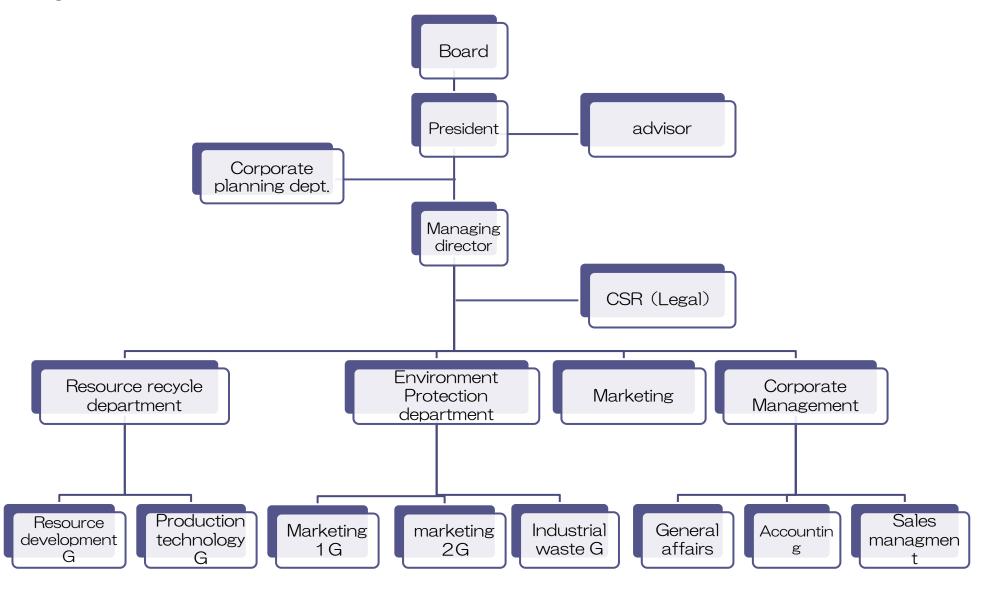
### Profile (Outline of products and businesses)

- 1. Recycle of Resources (precious metals, rare metals)
  - Silver
    - ➤ Waste liquid and scraps
  - Nickel (phosphorus)
    - Electroless nickel and nickel coating waste liquid
    - ➤ Waste water sludge
  - Other scraps including precious and rare metals
    - Precious and rare metals (Au、Pt、Pd、Ru、In、Co、Ta、Nbなど) scrap and waste
- 2. [Waste treatment]
  - Medical waste
  - coating semiconductors、 air conditioning effluents
  - Waste reagents, special effluents
  - Other waste materials
- 3. [Others]
  - Waste materials generated from dismantle and replace construction work
  - Trade companies (over-production materials)

### Corporate History

•	March 1961	Nobuo Otani started business in Hakataku, Fukuoka City
•	January 1965	Established the company
•	昭和48年6月	Obtained license for industrial waste treatment
•	平成5年3月	代表取締役社長に梅田 佳暉 就任
•	平成5年7月	特別管理産業廃棄物処理業許可
•	平成13年3月	Obtained ISO14001
•	平成14年5月	梅田 佳暉が社団法人(現公益社団法人)福岡県産業廃棄物協会会長就任
•	平成14年10月	廃棄物追跡システム「環境ガードシステム」特許出願
•	平成17年7月	社団法人全国産業廃棄物連合会副会長就任
•	平成18年6月~	廃棄物処理業者優良性評価制度(基準適合)
		(山口県、福岡県、北九州市、福岡市、大牟田市、佐賀県、長崎県、長崎市、佐世保市、 熊本県、熊本市、大分市、鹿児島県、鹿児島市)
•	平成20年1月	代表取締役社長に大谷 勝己 就任
•	平成20年4月~	Member of Fukuoka Prefecture Rare Metal Recycle Committee
•	平成21年4月	平成21年度福岡県リサイクル総合研究センター研究会 採択
•	August 2009	The system to collect nickel from non-electrolytic nickel plate waste liquid and solutions to extract nickel ion Filed for patent
•	平成23年9月	平成23年度福岡県リサイクル総合研究センター共同研究プロジェクト採択
•	平成23年10月~	優良産廃処理業者認定制度(平成22年廃棄物処理法改正後) (山口県、長崎県、熊本県、大分県、宮崎県、鹿児島県、福岡県 [平成24年10月末現在])
•	September 2012	The system to collect nickel from non-electrolytic nickel plate waste liquid and solutions to extract nickel ion. Granted patent (No5360483)

### Organizational Structure 2014



### Corporate Philosophy

#### Corporate Creed

#### [Harmonization • Sincerity]

- 「harmonization」 is to bring various elements together and unite.
- 「sincerity」 is to be true and earnest. To be sincere.

#### Corporate Philosophy

# **To coexist with the society; and bring a realization of growth by both the company and all employees □**

- To be a company that is needed by the society and grow, through resource recycling and environment conservation.
- To link the growth of the company with the growth of the employees.

The above is what we aim.

### **Conditions for Recycle Business**

rationale

reconomic rationale in recycle business

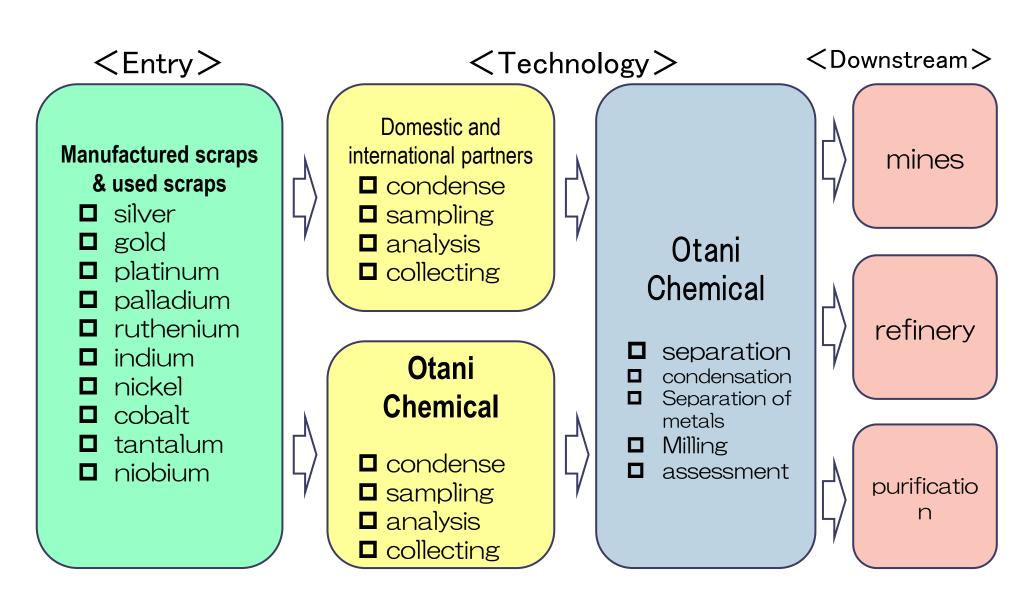
Down stream

Down stream

Technol ogy

- Social meaning
- 2 Economic rationale
  - a. Secure good quality waste (entry)
  - b. Established recycle and reproduction technologies (technology)
  - c. Secure recycle goods market (downstream)

#### Precious and rare metals business scheme



## [Recycling of Silver]

- hospitals
- dentists
- film labs
- coating factories
- analyzing labs
- etc







Film manufacturers Electric contact manufacturers

Collection of films



Electrolysis device



finery



Pure silver ingots



# [Recycling of resources (precious and rare metals)]

- 1. Collection of indium from transparent conductive layer scraps
- 2. Collection of nickel and phosphorus acid from non-electro nickel coating waste liquid
- 3. Collection of gold and palladium from lead frame scrap materials
- 4. Collection of platinum, ruthenium and other rare metals from hard disc media related scrap
- 5. Collection of nickel, cobalt, manganese and lithium from lithium ion battery related waste
- 6. Others

Indium powder



Platinum powder





### [Waste Treatment]

- Hospitals
- Coating factories
- IC factories
- Analyzing labs
- Research institutes
- Academic institute
- Others

Infectious waste

Waste acid

Waste alkali

Sludge

Plastic waste

Scrap metals

Scrap glass

Oil waste

Others

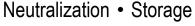
#### <Intermediary Treatment>

Neutralization
Oxidation • reduction
Dehydration
Shredding

Compression

#### <Final disposal>

Incineration • Landfill Recycle





Oxidation\* reduction facilities



Dehydration facilities



Infectious Waste



### Collection of Nickel and Phosphorus Acid from Nonelectrolytic nickel plate waste liquid

### **About Nickel (Ni) Coating**

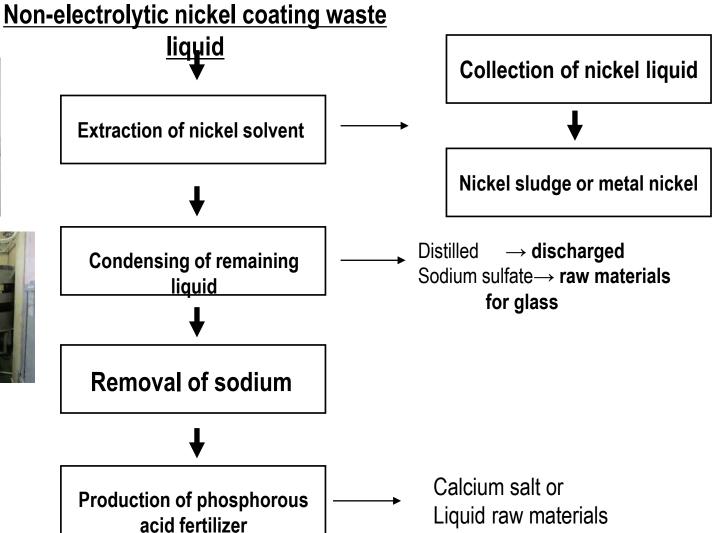
 <br/>
 <br/ Stainless steel, Special Steel, Mixed metals such as coins Nickel hydrogen battery, lithium ion battery, Hard discs, Printers, electronics parts for automobiles For electroless coating 1000t For electro-plated Cluster of factories in coating **South East Asia!** 2000 t The nickel generated from electroless coating liquid waste is 600-700 tons per year. Nickel coating use inside Japan Most off them are disposed as industrial waste 3000 t Huge burden on the environment!!

### Recycle Flow of non-electrolytic nickel coating waste liquid









### **Experiment on extraction and exfoliation of nickel**



Before extraction



stir (b)

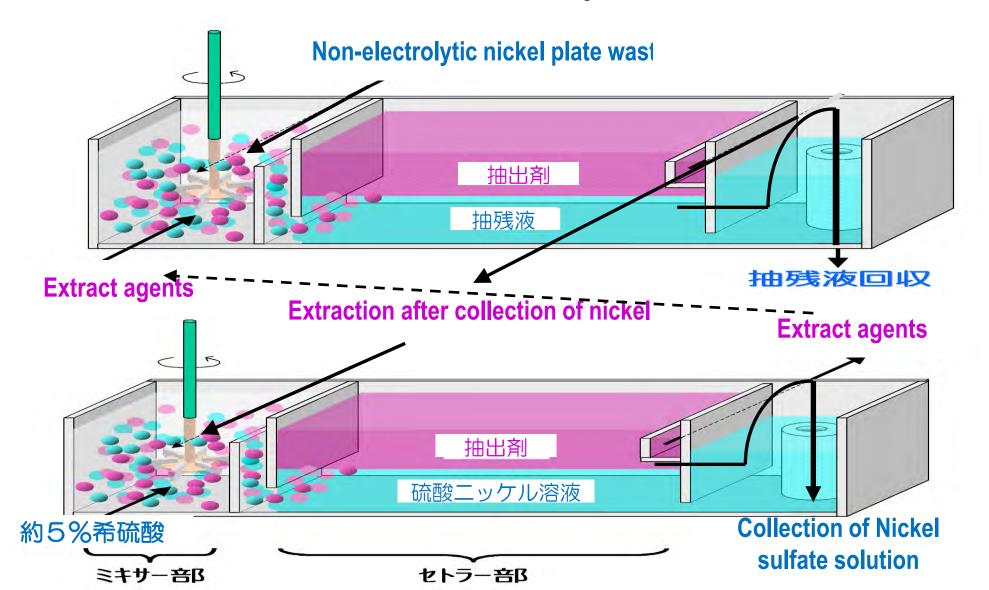


After extraction of nickel



After exfoliation of nickel

### Continuous extraction by mixer/settler



#### Mixer/Settler



ミキサーセトラー実証実験機全体

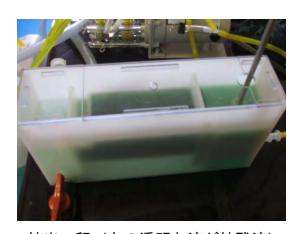


ミキサーセトラー 実証実験機(側方から)

※ 本小型ミキサーセトラー (撹拌槽容量約2L)で 12L/h程度、24時間稼働で 300L/dayの処理が可能



抽出工程(奥)と剥離工程(手前)



抽出工程(左の透明な液が抽残液)

Business model for recycling of non-electrolytic nickel plate

waste liquid

Examples of collected nickel products







Metallic nickel









Nickel sludge

# The change in compositions of metals after nickel is extracted from non-electrolytic nickel plate waste liquid

Elements	Before treatment (ppm)	After treatment (ppm)
Nickel (Ni)	6,269.0	53.6
Zinc (Zn)	20.7	0.4
Iron (Fe)	13.9	7.7
Chrome (Cr)	1.34	
Lead (Pb)	2.97	
Cadmium (Cd)	0.26	

pH: 4.4

### Business model for recycling non-electrolytic nickel plate waste liquid

#### Reference value of phosphite acid as raw materials for fertilizers

< Excerpt from the Fertilizer Control Act of Japan >

Phosphite acid after the extraction can use for the product as raw materials under the below conditions;

- 1 Phosphate (Phosphite) fertilizer as a byproduct
  Phosphate fertilizer component in dilute solution of citric acid should be 15% or more.
- 2 Liquid compound fertilizer Total volume of phosphite acid contains 1% or more.
- Per 1% of phosphoric acid (Phosphorus Pentoxide Acid(P2O5) conversion) content;

Other conditions such as Thiocyanate 50ppm, Sulfamic acid 50ppm, Biuret nitrogen 100ppm, Nitrous acid 200ppm.

### <Our slogan>

# BUILD YOUR FUTURE!



Thank you.